education

Department:
Education
North West Provincial Government
REPUBLIC OF SOUTH AFRICA

PROVINCIAL ASSESSMENT

GRADE 12

BUSINESS STUDIES P2

JUNE 2025

MARKS: 150

TIME: 2 hours

This question paper consists of 10 pages.

INSTRUCTIONS AND INFORMATION

Read the following instructions carefully before answering the questions.

1. The question paper consists of THREE sections and TWO main topics.

   SECTION A: COMPULSORY
   SECTION B: Consists of THREE questions.
   Answer any TWO of the three questions in this section.
   SECTION C: Consists of TWO questions.
   Answer any ONE of the two questions in this section.

2. Read the instructions for each question carefully and take note of what is required.

   Note that ONLY the answers to the first TWO questions selected in SECTION B and the answers to the FIRST question selected in SECTION C will be marked.

3. Number the answers correctly according to the numbering system used in this question paper. NO marks will be awarded for answers that are numbered incorrectly.

4. Except where other instructions are given, answers must be written in full sentences.

5. Use the mark allocation and nature of each question to determine the length and depth of an answer.

6. Use the table below as a guide for mark and time allocation when answering each question.

SECTION	QUESTION	MARKS	TIME (minutes)
A: Objective-type questions COMPULSORY	**1**	**30**	**20**
B: THREE direct/indirect-type questions CHOICE: Answer any TWO.	**2**	**40**	**70**
	3	**40**	
	4	**40**	
C: TWO essay-type questions CHOICE: Answer any ONE.	**5**	**40**	**30**
	6	**40**	
TOTAL		**150**	**120**

7. Begin the answer to EACH question on a NEW page, e.g. QUESTION 1 – new page, QUESTION 2 – new page.

8. You may use a non-programmable calculator.

9. Write neatly and legibly.

SECTION A (COMPULSORY)

QUESTION 1

1.1 Various options are provided as possible answers to the following questions. Choose the answer and write only the letter (A–D) next to the question numbers(1.1.1 to 1.1.5) in the ANSWER BOOK, e.g. 1.1.6 D.

1.1.1 Simon used the … leadership theory during a period when his business experienced radical changes.

A transactional
B autocratic
C leaders and followers
D transformational

1.1.2 The principal amount grows with the addition of interest to it. This refers to …

A compound interest.
B simple interest.
C debentures.
D capital gain.

1.1.3 Master Plumbers insured their building for R750 000. The market value of the building is R900 000. Damages caused by fire amounted to R300 000. The compensation for repairs according to the average clause will be …

A R375 000.
B R360 000.
C R250 000.
D R300 000.

1.1.4 One of the steps that a business may consider when handling conflict in the workplace.

A Implement disciplinary hearings.
B Invite employees to state their views separately.
C Provide recreational facilities.
D Provide fringe benefits.

1.1.5 The process the manager uses to choose the best solution, is known as …

A brainstorming.
B mind-mapping.
C problem-solving.
D decision-making. (5 × 2) (10)

1.2 Complete the following statements by using the word(s) in the list below. Write only the word(s) next to the question numbers (1.2.1 to 1.2.5) in the ANSWER BOOK.

non-compulsory;		Force Field Analysis;	unethical;
compulsory;	founder;	collaboration;	bonus;
unprofessional;	nominal group technique;		communication

1.2.1 Unfair advertising of goods is regarded as a type of … business practice.

1.2.2 Theft, burglary and fire insurance are examples of … insurance.

1.2.3 A clear set of procedures for team work ensures that every team member understands his/her role.

1.2.4 … shares are issued to the incorporators of the company after all other shareholders have been paid.

1.2.5 The management of Creative Designs has identified the pros and cons of their decision to relocate to Johannesburg.

(5 × 2) (10)

1.3 Choose a description from COLUMN B that matches a term in COLUMN A. Write only the letter (A–J) next to the question numbers (1.3.1 to 1.3.5) in the ANSWER BOOK. e.g. 1.3.6 K.

COLUMN A	COLUMN B
1.3.1 Debentures	A African Limited's employees make personal calls during work hours
1.3.2 Unauthorised use of workplace funds and resources	B A strategy is to be firm and assertive
1.3.3 Road Accident Fund	C Funded by a levy on the sale of fuel
1.3.4 Complainer	D Ideas that are original and new
1.3.5 Creative thinking	E Is issued to raise own capital from the public
	F Funded solely by the business, with no employee contributions
	G A strategy is to listen to the complaints, but not to acknowledge them
	H African Limited's employees download music and movies using the businesses' facilities
	I Is issued to raise borrowed capital from the public
	J Ideas that are unimaginative and repetitive

(5 × 2) (10)

TOTAL SECTION A: 30

SECTION B

Answer ANY TWO questions in this section.

NOTE: Clearly indicate the QUESTION NUMBER of each question that you choose. The answer to EACH question must start on a NEW page, e.g. QUESTION 2 on a NEW page, QUESTION 3 on a NEW page.

QUESTION 2: BUSINESS VENTURES

2.1 Give FOUR examples of non-insurable risks. (4)

2.2 Outline the differences between *insurance* and *assurance*. (4)

2.3 Read the scenario below and answer the questions that follow.

SPEEDY COURIERS (SC)

John, the driver for Speedy Couriers, got into an accident with the company vehicle. Speedy Couriers had to pay R7 500 when their claim was lodged with AutoSure. Instead of reimbursing SC, Autosure repaired the damages to the vehicle. SC understands the importance of insurance for their business.

2.3.1 Identify TWO insurance concepts applicable to SC. Motivate your answer by quoting from the scenario above.

Use the table below as a GUIDE to answer QUESTION 2.3.1.

INSURANCE CONCEPTS	MOTIVATIONS
1.	
2.	

(6)

2.3.2 Discuss the importance of insurance for businesses. (4)

2.4 Explain the functions of the JSE. (6)

2.5 Read the scenario below and answer the questions that follow.

SWEET TREAT BAKERY (STB)
The owner of Sweet Treat Bakery understands investing surplus funds is an important way of accumulating wealth for the businesses. He has surplus funds and decides to invest the required minimum amount of R500 as the initial investment. He is aware that there will be penalties charged for early withdrawals.

2.5.1 Identify the form of investment applicable to the scenario above. (2)

2.5.2 Advise the owner of STB about the advantages of the form of investment identified in QUESTION 2.5.1. (4)

2.6 Distinguish between *management* and *leadership*. (4)

2.7 Recommend situations in which the transactional leadership style can be used in the workplace. (6)
[40]

QUESTION 3: BUSINESS ROLES

3.1 Name any THREE causes of conflict in the workplace. (3)

3.2 Outline the characteristics of successful team performance. (6)

3.3 Read the scenario below and answer the questions that follow.

SUPER TRADERS (ST)
Michael is the team leader for Super Traders, which consists of highly skilled team members. Simon always questioned the other members' opinions as he wanted to be the team leader. The team members also know that all tasks must be completed before the team finally dissolves.

Identify the TWO stages of team development that were experienced by ST. Motivate your answer by quoting from the scenario above.

Use the table below as a GUIDE to answer QUESTION 3.3.

STAGES OF TEAM DEVELOPMENT	MOTIVATIONS
1.	
2.	

(6)

3.4 Read the scenario below and answer the questions that follow.

ECHO PRODUCTIONS (EC)
Echo Productions applies the King Code principles which serves as a framework for how the business should conduct itself. EC developed remedial programmes to reduce air and water pollution which will protect the environment.

3.4.1 Name the King Code principle applied by EC in the scenario above. (2)

3.4.2 Explain any ONE other King Code principle for good corporate governance that EC could apply. (3)

3.5 Suggest ways in which businesses could deal with abuse of work time as a type of unprofessional business practice. (4)

3.6 Discuss how businesses can apply the Delphi technique to solve complex business problems. (6)

3.7 Explain the benefits of creative thinking in the workplace. (6)

3.8 Recommend ways in which businesses can create an environment that promotes creative thinking in the workplace. (4)
[40]

QUESTION 4 – MISCELLANEOUS

BUSINESS VENTURES TOPICS

4.1 State any TWO factors that should be considered when making investment decisions. (2)

4.2 Outline the rights of ordinary shareholders. (4)

4.3 Explain the advantages of fixed deposits as a form of investments. (4)

4.4 Identify the principles of insurance applied by Fantastic Sure Insurance in EACH statement below:

4.4.1 Fantastic Sure Insurance advises the insured to disclose everything that may affect the extent of the risk. (2)

4.4.2 Fantastic Sure Insurance ensures that the insured has a legal relationship with the insured object in the contract. (2)

4.5 Advise businesses on the Unemployment Insurance Fund as a type of compulsory insurance. (6)

BUSINESS ROLES

4.6 State any FOUR steps in problem-solving. (4)

4.7 Read the scenario below and answer the questions that follow.

PETE'S FACTORY (PF)
Pete's Factory specialises in the production of canned fruit and vegetables. PF wants to add more products to their current product line. The management of PF randomly requested all employees to make suggestions without criticising others' ideas.

4.7.1 Name the problem-solving technique applicable to the scenario above. (2)

4.7.2 Discuss the impact of the problem-solving technique identified in QUESTION 4.7.1. (4)

4.8 Differentiate between *grievance* and *conflict*. (4)

4.9 Advise businesses about the importance of team dynamic theories in improving team performance. (6)
[40]

TOTAL SECTION B: 80

SECTION C

Answer ANY ONE question in this section.

NOTE: Clearly indicate the QUESTION NUMBER of the chosen question. The answer to the question must start on a NEW page, e.g. QUESTION 5 on a NEW page or QUESTION 6 on a NEW page.

QUESTION 5: BUSINESS VENTURES (MANAGEMENT AND LEADERSHIP)

Effective leaders know that there are different leadership styles to choose from, which can help them to achieve the business goals. Utilising the Laissez faire leadership style can have a significant impact on the business operations. Many leaders follow the situational leadership theory as a guide to lead their employees effectively. Good leaders will agree that the role of personal attitude is important for successful leadership.

- Outline the differences between democratic and autocratic leadership styles.
- Explain the impact of Laissez faire/free reign leadership style on businesses.
- Discuss the situational leadership theory.
- Advise businesses on the role of personal attitude in successful leadership.

[40]

QUESTION 6: BUSINESS ROLES (PROFESSIONALISM AND ETHICS)

Professional behaviour is an essential aspect of effective business practice, guiding employees' conduct in the workplace. Many businesses agree that unethical business practices have a negative impact on their operations. Successful businesses develop strategies to deal with unethical business practices. They also need to know ways in which professional, responsible, ethical and effective businesses should be conducted.

- Outline the differences between ethical and professional behaviour.
- Explain how the following types of unethical business practices pose challenges to businesses:
  - Pricing of goods in rural areas
  - Tax evasion
- Discuss ways in which businesses could deal with the above-mentioned types of unethical business practices in the workplace.
- Suggest ways in which professional, responsible, ethical and effective business practices should be conducted.

[40]

TOTAL SECTION C: 40
GRAND TOTAL: 150